



#### **CIVITAS Forum**

Session: Participation: involving citizens, stakeholders and experts 29.09.2016, Gdynia

# The CIVITAS CIPTEC project concept and findings concerning market trends, users' and stakeholders' needs and innovations ranking

Prof. Aristotelis Naniopoulos, Aristotle University of Thessaloniki

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## Video for the project

https://www.youtube.com/watch?v=RRo8A1YgYAE

# Video of the project





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### **CIPTEC** project



### Phase 1

The current innovation

Study of the current supply and demand side for services and products in the Public Transport sector

Identification of promising existing innovations in PT and adjacent fields

### Phase 2

The future innovation Development of new innovative concepts in the public transport sector by means of collective intelligence (crowdsourcing and co-creation workshops)

Testing of the new ideas using advanced marketing research methods

### Phase 3

Building on results

Development of the "Toolbox for Public Transport Innovation"

Leveraging of social entrepreneurship in order to validate the toolbox and improve policy recommendations



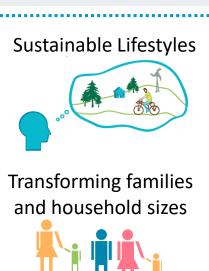
# Main outcomes of CIPTEC, in as far (first year) and the involvement of citizens, experts and stakeholders



| Identification of main Economic and Societal Trends and estimation of their influence on Public Transport through questionnaire survey   | experts      |
|--|--------------|
| PT transport users segmentation and identification of their needs through literature review  | experts      |
| Survey results of PT bodies needs  | stakeholders |
| Identification, review and qualitative assessment (through a questionnaire survey and interviews) of the main existing innovations in Public Transport and in other business sectors | experts      |
| Ongoing co-creation workshops  | citizens     |
| Design and development of the crowdsourcing platform   | citizens     |

# Major social and economic trends Which are expected to affect demand for PT services, over the next 10 years?





















Harmonisation of EU Legislation









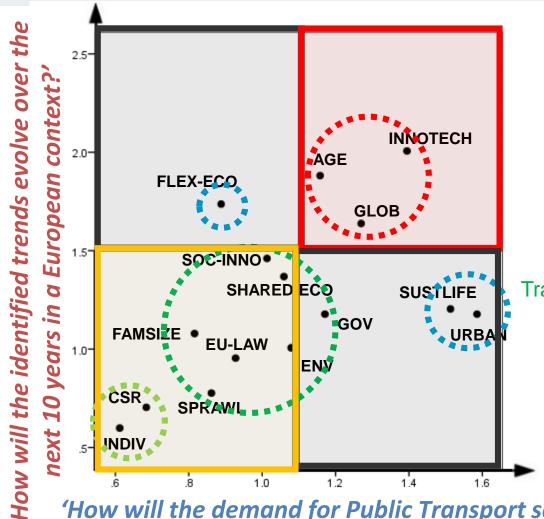
**Research method**: Questionnaire survey, 441 respondents (153 fully completed quest.), from 7 EU countries (April-May 2016), analysis with SPSS 23 statistics

Source: CIPTEC D1.1 'Report on major market trends, the effect of societal trends on market, and their influence on public transport'



How will major social and economic trends affect the demand for PT services, over the next 10 years?





Enhancement of urban governance Globalisation **Shared Economy** Flexible Economy **Individual Empowerment** Corporate social responsibility Social innovation and social entrepreneurship Population ageing Transforming families and household sizes Urbanisation Urban sprawl Sustainable lifestyles Innovative and affordable technologies **Environmental degradation** Harmonisation of Legislation at EU level

'How will the demand for Public Transport services evolve over the next 10 years under the influence of social and economic trends?'

## Poster of main survey findings on trends





#### Sources:

CIPTEC Consortium, D1.1 'Report on major market trends, the effect of societal trends on market, and their influence on public transport'

CIPTEC Consortium, D1.5 'Implementation of workshops and personal interviews with experts



# PT transport users segments' needs: highlights of examples (segment based on age)



from July 2015 until Feb. 2016

| Segment | Needs  |
|---------|--|
| 19-25   | High reliability   |
|         | High frequencies   |
| 26-45   | High reliability   |
|         | First- and last-mile solutions   |
|         | High frequencies   |
| 46-64   | High reliability   |
|         | First- and last-mile solutions   |
|         | High frequencies   |
| 65+     | <ul> <li>Accessibility:</li> <li>Low-floor vehicles</li> <li>Short distances to stops and end location</li> <li>Readable travel information</li> <li>Elevators or escalators for stations</li> </ul> |
|         | Safety and security  |
|         | Available seats (both in vehicles and on stops)  |

Source: CIPTEC Consortium, D1.2 'Report on analysis of customers' groups and users' needs per customer group'



#### PT bodies and their needs



Some findings derived from the questionnaire survey addressed to the members of the EMTA's network (period: from July 2015 until Feb. 2016):

- ✓ Over 80% of the authorities have doubts concerning the affordability of developing and implementing innovations.
- ✓ Over 70% of the authorities noted that the propensity to innovate depends on the assessment of how a particular innovation will be adopted by the general public and the politicians responsible for the measures.
- ✓ Bonus/malus systems can lever a quality impetus to do better than the absolute minimum (e.g. with focus on achieving higher customer satisfaction).
- ✓ In certain Northern European countries the business environment proves to be more cooperative in pushing for smart innovation than elsewhere.

Source: CIPTEC Consortium, D1.3 'Report on PT Authorities and Operators' mapping/typology and needs'

# Identification of promising innovations & ranking



### **Methodological process:**

From Sep. 2015 until June 2016

≈200 innovations identified by consortium (PT, OT, OB)

31 most promising innovations, worked out in detail (PT, OT, OB)

Selected innovations will feed the 'toolbox'

Research methods:

voting by consortium

validation by experts (interviews, online questionnaire, workshop)

#### For an innovation to succeed:

- PT of high quality and in large cities
- Innovation must make PT easier & more fun
- Barriers to overcome such as:
  - Distribution costs/benefits
  - Privacy and liability issues
  - Lack of continuity

#### Ranking criteria:

- Feasibility
- ✓ Transferability
- Correspondence to the PT users' needs
- Correspondence to the PT bodies' needs

# Most Promising innovations:

- Paperless Travel
- Combined tickets
- Mobility as a Service

CIPTEC Consortium, D2.2 'Portfolio of public transport services and "products" targeted to the traditional and new customer base, incorporating field research results'

CIPTEC Consortium, D2.3 'Portfolio of existing innovative supply from other transport systems or/and business sectors, incorporating field research results' CIPTEC Consortium, D2.4 'Workshop on existing innovative supply'



# Ongoing activities involving citizens in innovation creation



### From May 2016 until March 2017

- Two specific types of collective intelligence are exploited: crowdsourcing and co-creation.
- One crowdsourcing platform, in English, accessible by any European citizen and four city based crowdsourcing initiatives, in national languages, promoted by the partners at local site

A group, in the right circumstances, can be smarter than its smartest member.

✓ 8 co-creation workshops (Frankfurt, Rotterdam, Thessaloniki, Southern Tuscany) aiming to stimulate the development of creative and innovative concepts (services & products) in PT.

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# Ongoing activities involving citizens: co-creating ideas

From May 2016 until Dec. 2016



Introduction – first stage



Core Phase – second stage



Evaluation – third stage

- An initial session
   where participants
   are introduced to
   the basic concepts,
   ideas and goals of
   the respective
   project. In this
   stage participants
   will have the
   chance to get to
   know each other as
   well
- A second session

   in which
   participants, aided
   by a co-creation
   methodology
   generate
   innovative
   concepts that
   serve the
   objectives of the
   project
- A final session, where the generated concepts are assessed, mainly in terms of feasibility, potential and correspondence to the needs and trends that have emerged from WP1







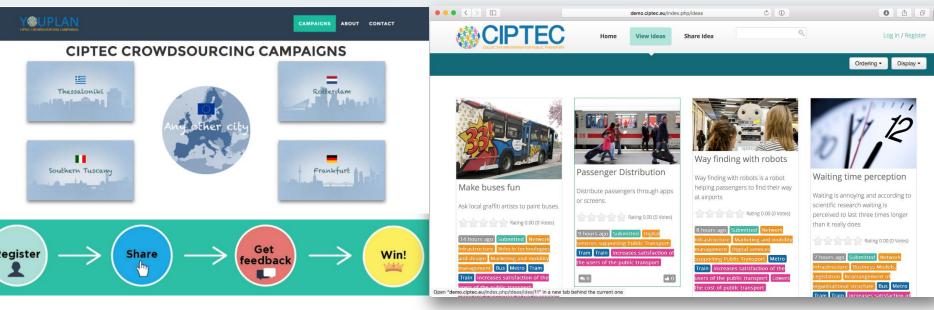


- Structure: Almost every CIPTEC co-creation workshop plan is based on the structure with more or less the same line of activities, tailored to the specific workshop objectives and activities.
- ✓ Time-plan: all workshops are under implementation and will be concluded by the end of 2016.

## Involving citizens: crowdsourcing

From Oct. 2016 until March 2017







- Generate innovative ideas
- Stimulate dialogue & discussion
- share ideas discuss
- Time-plan: crowdsourcing platform has been launched. Disseminate it!

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# Thank you!

Prof. Aristotelis Naniopoulos

**Contact Details** 

Aristotle University of Thessaloniki

Transport Systems Research Group

naniopou@civil.auth.gr

www.tsrg.gr

http://www.civitas.eu



Twitter: @ciptec

Facebook: www.facebook.com/ciptec









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